



## MID-LEVEL CORPORATE ASSOCIATE (P3 GROUP), TORONTO

Torys LLP is a highly respected international business law firm with offices in Toronto, New York, Calgary, Montréal and Halifax. We focus on maintaining long-term relationships with Canadian and international clients who demand the best advice and service from their outside counsel. We believe that our continuing success over many years has come from adherence to our core values of excellence, client service, collaboration, long-term thinking and utmost professionalism and integrity. Dedication to professional excellence and outstanding client service is Torys' hallmark. Of equal importance is our commitment to maintaining a collegial working environment – one that brings together individuals with diverse backgrounds, personalities and styles in an atmosphere of friendship and team spirit. As a Torys employee, you will enjoy both an exciting, fast-paced work environment and a supportive, collegial and team-based culture. At Torys, we take pride in our ability to attract and retain individuals who excel in their respective fields. We do this by providing stimulating work and learning and development opportunities, as well as a competitive compensation and benefits package.

### POSITION OVERVIEW

The Canadian P3 market has recently been one of the most active globally, with more than 250 projects valued at over \$120 billion now completed or underway. The initial focus on social infrastructure, primarily in the areas of healthcare and justice, has extended to other sectors such as transportation, transit, communications, water and wastewater, social housing and alternative delivery models for public services. The U.S. P3 market is also expanding strongly.

We are looking for a mid-level corporate associate to join our thriving P3 team. Our P3 team has played a significant role in many public-private partnership (P3), alternative financing and procurement (AFP) and construction projects for our clients. In this role, you will provide advice to our clients on major capital projects, including P3 and AFP projects in multiple sectors. The work includes commenting on, drafting and/or negotiating concession and project agreements, major subcontracts (both construction contracts and service contracts), financing documents and equity arrangements.

### SKILLS & EXPERIENCE

The ideal candidate will have:

- at least 2 years of corporate, commercial or financing experience;
- both Ontario and New York bar admission;
- experience advising clients in respect of contract drafting, negotiation and administration, risk identification, evaluation and management;
- experience representing private developers, public authorities, lenders, construction contractors and/or service providers in the implementation of large-scale infrastructure and large scale projects;
- experience working on commercial construction and project development transactions;
- expertise in structuring, negotiation, and documentation of international and domestic project and structured financings;
- excellent communication, interpersonal and drafting skills;
- a superior client service orientation and a strong work ethic;
- the ability to juggle and take primary responsibility for multiple files; and
- the ability to work well both independently and in a team-oriented environment.

Interested candidates should forward their resume in confidence to Kimberly Sheldrake-Head at [ksheldrake@torys.com](mailto:ksheldrake@torys.com). We foster an inclusive and accessible environment and are committed to providing support to applicants and firm members with disabilities. If you require immediate accommodation at any time during the recruitment process, please contact Kimberly Sheldrake-Head, Senior Manager, Professional Resources.